Health, Fitness & Business Expo
Saturday, March 23rd
La Galleria Events
3923 Southwestern Blvd., Orchard Park

Healthy Dish
Live Cooking Demo
By Orchard Fresh

- Aging Care & Information
- American Red Cross Blood Drive
- Car Seat Check & Child ID
- Cooking Demonstrations
- Exercise & Fitness Experts
- Face Painting & Coloring Contests
- Health Screenings
- Home Remodeling & Decorating
- Insurance
- Legal Experts
- Psychic Readings
- Real Estate & Rental
- Travel

SEE FLYER INSIDE

Gold Sponsors
- Berkshire Farm Center & Services for Youth
- BlueCross BlueShield of WNY
- Buffalo Rehab Group
- Cassetta Agency, Inc.
- HOPE Treatment & Counseling Center
- OfficeMax
- Orchard Park Sun
- Pediatric & Adolescent Urgent Care of WNY
- 716 Fresh
- Therapeutic: Massage Center for Self Care

Silver Sponsors
- BlueCross BlueShield of WNY
- Buffalo Rehab Group
- Cassetta Agency, Inc.
- HOPE Treatment & Counseling Center
- OfficeMax
- Orchard Park Sun
- Pediatric & Adolescent Urgent Care of WNY
- 716 Fresh
- Therapeutic: Massage Center for Self Care

Patron Sponsors
- Clair A. Monroy III, Esq. Attorney at Law
- Sonitrol Security Systems
- The Small Business Partners

Support Your Fellow Chamber Members,
Visit Us At The EXPO!
Anxious To Hit The Green?

Our 28th Annual Golf Outing will be held on June 3rd at the beautiful Orchard Park Country Club. The Outing is a fun event for every level of golfer. A number of promotional opportunities will be available to put your business name before a full field of players. Information on sponsorships can be found in this newsletter along with our Early Bird Special for golfers. Register by April 1st and save $35 per golfer. We hope you mark your calendars and join us for a challenging round of golf, delicious food and prizes galore on June 3rd.

WELCOME

The Indigo Insight
Frank R. Lord  544-6196
702 Columbus Pky., Buffalo, NY 14213
www.theindigoinsight.com

Psychic Readers
The Indigo Insight by Frank R. Lord is a registered psychic, clairvoyant, medium and spiritual advisor. His spiritual guidance emphasizes mainly on what the past, present and future hold for the individual who seeks the answers they need. Frank also works in an array of the metaphysical realm, specializing in areas such as astrology, dream interpretation and spiritual investigation.

Jake And The Fatman BBQ
Jake Cranston  912-9072
127 Maple Ave., Springville, NY 14141
www.jakeandthefatmanbbq.com
Caterers - Parties & Events • Food Trucks & Stands
Our smoked pulled pork, chicken, brisket, ribs, roast beef, turkey and all of our sides are made fresh daily. We make our BBQ sauce with fresh ingredients in our smoker. We smoke with hickory, oak and apple wood. All our products are from local farms and suppliers. We take pride in our food and service. Call us for your next party or event.

Laurie Markowski, LMT
430-3186
240 Redtail Rd., Ste. 11A, Orchard Park, NY 14127
www.lauriemarkowskilmt.vpweb.com
Health & Wellness • Massage Therapy
Referred by: Chris Bossert - Rane Property Management/Clifton Heights
Laurie Markowski, LMT offers medical and therapeutic massage in a room encased with Himalayan salt lamps and coming soon Himalayan walls that surround the table as you get a massage. An infrared dry sauna is also available. Hours of operation are Monday through Thursday 6 a.m. to 8 p.m. 716 430-3186.

Pillar To Post
Clinton Hawkins  771-7325
303 Meyer Rd., #1305, West Seneca, NY 14224
www.pillartopost.com/clintonhawkins
Home & Building Inspections
Pillar To Post Home Inspectors is a national fortune 500 company and I am a local Independent Franchise Owner serving the Buffalo Niagara region and outer areas. We provide the highest quality technology in our proprietary Inspection software shortening home inspection times and providing the client a full color written report and a digital copy on the spot at the end of the inspection. No waiting.
THE ORCHARD PARK CHAMBER OF COMMERCE

Health, Fitness & Business Expo
Saturday, March 23rd
9 a.m. - 1 p.m.
La Galleria Events
3923 Southwestern Blvd., Orchard Park

Duke's Donuts
Served Hot & Fresh

Psychic Readings

Healthy Dish
Live Cooking Demo
By Orchard Fresh

FREE COMMUNITY EVENT

SPONSORED BY:

GOLD SPONSORS

SILVER SPONSORS

Berkshire Farm Center & Services for Youth
BlueCross BlueShield of WNY • Buffalo Rehab Group
Cassetta Agency, Inc. • HOPE Treatment & Counseling Center
OfficeMax • Orchard Park Sun
Pediatric & Adolescent Urgent Care of WNY
716 Fresh • Therapeutic: Massage Center for Self Care

PATRON SPONSORS

Clair A. Montroy III, Esq. Attorney at Law
Sonitrol Security Systems • The Small Business Partners

A PORTION OF ALL PROCEEDS GO TO OUR SCHOLARSHIP FUND
Must Register By April 1st - $190 per Golfer (ALL INCLUSIVE)
After April 1st $225 per Golfer

ENTRY FEE
Entry: $225.00 per Golfer (ALL INCLUSIVE)
- Entry Gift for Every Player
- Fantasy Golf Cards and Raffle Tickets
- Luncheon by LongHorn Steakhouse
- Use of Practice Facility & Locker Room
- Hole Contests with Prizes (Quaker Combo)
- Snacks and Beverages on the Course
- Premium Bar, Hors d’oeuvres & Dinner
- Awards Reception

TOURNAMENT SCHEDULE
Lunch and Registration: 11 a.m. – Noon
Shotgun Start: Noon
Open Bar: Following Golf
Dinner, Awards, and Raffle: 5:00 p.m.
Format: Scramble

Name___________________________________________
Address___________________________________________
Phone_________________________ E-mail_________________________
Other players in your foursome (if applicable):
1. _____________________________________________
   2. _____________________________________________
   3. _____________________________________________
Lunch Only ($15/person) 1. __________________________ 2. __________________________
Cocktails & Dinner Only ($55/person) 1. __________________________ 2. __________________________

GOLF OUTING PROMOTIONAL OPPORTUNITIES

<table>
<thead>
<tr>
<th>OPTIONS</th>
<th>BENEFITS</th>
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</thead>
<tbody>
<tr>
<td>Birdie Sponsor</td>
<td>Donate $100 plus prize of any value&lt;br&gt;Recognition in our newsletter&lt;br&gt;Recognition on Golfers’ Program&lt;br&gt;Business name &amp; donation prominently displayed during registration&lt;br&gt;Hole sponsorship (sign with your name prominently displayed on hole)</td>
</tr>
<tr>
<td>Raffle Sponsor</td>
<td>Donate a raffle prize with a minimum value of $75&lt;br&gt;Recognition in our newsletter&lt;br&gt;Recognition on Golfers’ Program&lt;br&gt;Business name &amp; donation prominently displayed during registration&lt;br&gt;Opportunity to pull winning ticket and present prize at Outing</td>
</tr>
<tr>
<td>Prize Sponsor</td>
<td>Donate any prize&lt;br&gt;Recognition on Golfers’ Program&lt;br&gt;Business name &amp; donation prominently displayed during registration</td>
</tr>
</tbody>
</table>

Birdie Sponsor □ Name as it should appear on sign<br>We will provide ______________________________________ as a prize with value of $________

Raffle Sponsor □ We will provide ___________________ as a prize (minimum value of $75), valued at $________<br>Will you or a representative be present to pull the winning ticket? ___________________________ valued at $________

Prize Donor □ I would like to support the Golf Outing by donating __________________________, valued at $________

Total Enclosed: $______ for ______ player(s)<br>$______ for _____ lunch(es) only<br>$______ for _____ dinner(s) only<br>$______ for Birdie Sponsorship<br>$______ Total

A PORTION OF ALL PROCEEDS GO TO OUR SCHOLARSHIP FUND
EXCLUSIVE TITLE SPONSOR - $2,500 (1 Available)
Register for this sponsorship by April 12th to be included on the registration form
- Registration Fees for four golfers (New All-Inclusive Package – Entry Gift for each player, Fantasy Golf Cards & Raffle Tickets, Lunch, 18 Holes of Golf w/ Cart, Hole Contests w/ Prizes, Snacks & Beverages on the Course, Premium Bar, Hors d’oeuvres & Dinner, Awards Reception)
- Ability to display large company banner at entrance to course from parking lot
- Set up display at on-course Hospitality Area and provide a representative to chat with golfers as they stop for refreshments
- Set up display at dinner promoting your business - Reserved table seating
- Speak at dinner (following golf) for up to five minutes after general announcements are made and skill prizes have been awarded, but before the raffle winners are selected
- Following your comments, pick the winner of the door prize
- Recognition in Chamber’s Newsletter, on Golfer’s Instruction Sheet, in all media releases and on the Event Signage at Outing
- Logo on Registration Form - Signage at Registration Area and at Dinner Podium

CART SPONSOR – $1,000 (1 Available)
Register for this sponsorship by April 12th to be included on the registration form
- EXCLUSIVE signage on all golf carts
- Include your brochure or product promoting your business in each cart
- Provide a representative for announcements prior to shotgun start
- Recognition in our newsletter (over 700 copies)
- Recognition on Golfers’ Instruction Sheet
- Recognition in all media releases
- Logo on Registration Form (1000 pieces)
- Recognition on Event Signage at Outing
- Set up display at dinner promoting your business or product

ACE SPONSOR – $400 plus prize of any value (3 Available)
Register for this sponsorship by April 12th to be included on the registration form
- Recognition in our newsletter (over 700 copies)
- Recognition on Golfers’ Instruction Sheet
- EXCLUSIVE sponsorship of hole #6, #10 or #16, each with a prize for a hole in one
- Recognition in all media releases
- Logo on Registration Form (1000 pieces)
- Recognition on Event Signage at Outing
- Set up display at dinner promoting your business or product
- Have representative at tee promoting your business or product
- Provide a representative for announcements and raffle prize presentation

PUTTING SPONSOR – $200 plus prize valued at $150 or more
(1 Available)
- EXCLUSIVE signage on putting green
- Recognition in our newsletter (over 700 copies)
- Recognition on Golfers’ Instruction Sheet
- Recognition in all media releases
- Set up display at dinner promoting your business or product

BIRDIE SPONSOR – $100 plus prize of any value
- Recognition in our newsletter (over 700 copies)
- Recognition on Golfers’ Instruction Sheet
- Hole sponsorship (sign with your name prominently displayed on hole)

19TH HOLE SPONSOR – $1,000 (1 Available)
Register for this sponsorship by April 12th to be included on the registration form
- EXCLUSIVE signage on beverage carts
- Include your brochure or product promoting your business in beverage carts
- Provide a representative for announcements prior to shotgun start
- Recognition in our newsletter (over 700 copies)
- Recognition on Golfers’ Instruction Sheet
- Recognition in all media releases
- Logo on Registration Form (1000 pieces)
- Recognition on Event Signage at Outing
- Set up display at dinner promoting your business or product

EAGLE SPONSOR – $225 plus prize of any value
- Recognition in our newsletter (over 700 copies)
- Recognition on Golfers’ Instruction Sheet
- Hole sponsorship featuring sign on tee of your choice (as available)
- Recognition in all media releases
- Recognition on Registration Form (1000 pieces)
- Recognition on Event Signage at Outing
- Set up display at dinner promoting your business or product

FANTASY CARD SPONSOR – $200 plus prize valued at $100 or more
(1 Available)
- Recognition in our newsletter (over 700 copies)
- Recognition on attachment to Golfers’ Instruction Sheet
- Business name and donation prominently displayed during registration
- Announce Winner at Outing
- Printing on back of scratch-off card

RAFFLE SPONSOR – Donate a raffle prize with a minimum value of $75
- Recognition in our newsletter (over 700 copies)
- Recognition on attachment to Golfers’ Instruction Sheet
- Business name and donation prominently displayed during registration
- Pull winning ticket and present prize at Outing

CUSTOM SPONSORSHIPS AVAILABLE – Call 662-3386 to discuss

JUNE 3, 2019 · ORCHARD PARK COUNTRY CLUB
Yes, sign me up! I would like to participate as a sponsor of the Chamber’s 28th Annual Golf Outing!

CIRCLE YOUR CHOICE:

<table>
<thead>
<tr>
<th>CART SPONSOR</th>
<th>19TH HOLE SPONSOR</th>
<th>ACE SPONSOR</th>
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<td>FANTASY CARD SPONSOR</td>
<td>BIRDIE SPONSOR</td>
<td>RAFFLE SPONSOR</td>
</tr>
</tbody>
</table>

Business Name ____________________________ Contact Name ____________________________
Business Address ____________________________ Email Address ____________________________
Prize to be Donated ____________________________ Value ____________________________
Phone ____________________________ Tee # Preferred (If Applicable) ____________________________

COMPLETE & RETURN TO: 6524 East Quaker Street • Orchard Park, NY 14127 • (716) 662-3366
Join 3 Area Chambers of Commerce for

**WNY’s Premier Spring Networking Event**

Hosted By

![Fox Run Logo]

Presented By

![Greater East Aurora Chamber of Commerce Logo]

![Orchard Park Chamber of Commerce Logo]

![Southtowns Regional Chamber of Commerce Logo]

**Thursday, March 28th 5:30 – 7:30pm**

Fox Run at Orchard Park, One Fox Run Lane – Rt. 20A Orchard Park

- Join us for a great, free networking opportunity between 3 Chambers!
- Meet the staff at Fox Run & learn more about their services and facility!
- Complimentary food & beverages (alcoholic/non-alcoholic) - Register today. Space is limited!
- Contact your respective Chamber of Commerce to register no later than **March 25th**
- Greater East Aurora Chamber – 652-8444 or eanycc@verizon.net
- Orchard Park Chamber of Commerce – 662-3366 or opcc@orchardparkchamber.org
- Souhttowns Regional Chamber of Commerce – 649-7917 or office@southtownsregionalchamber.org
Pick the term that’s convenient for you to grow your savings!

Whether your goal is to save money for a future purchase, increase your retirement savings, or transfer money from another investment, Great Erie Term Share Certificates are a GREAT way to safely grow your savings.

Earn 3.05% APY* for 5 year share certificate

<table>
<thead>
<tr>
<th>Term</th>
<th>APY*</th>
</tr>
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<tbody>
<tr>
<td>1 Year</td>
<td>1.77%</td>
</tr>
<tr>
<td>2 Year</td>
<td>2.53%</td>
</tr>
<tr>
<td>3 &amp; 4 Year</td>
<td>2.79%</td>
</tr>
</tbody>
</table>

*APY=Annual Percentage Yield effective as of 02/01/2019. Minimum deposit of $1,000 with a term of 1 to 5 years. Promo rate applies to new money not currently on deposit at Great Erie FCU. Penalty for early withdrawal. Fees may reduce earnings on the account. Insured by NCUA.
Meet New York State’s October 9, 2019 DEADLINE

TRAINED YET?!

$250 OFF
NYS Mandatory Sexual Harassment Training
ORCHARD PARK CHAMBER OF COMMERCE MEMBERS
LIVE or WebEx

Contact Sheri L. Mooney @ 716-479-9800 for dates and availability.
info@mindsquad.org
www.mindsquad.org

$250 OFF Live Training by MIND SQUADHR*

Every Member of the Orchard Park Chamber of Commerce that sends a participant or participants to a Mind SquadHR Train the Trainer Program is entitled to a $250 DISCOUNT off LIVE or WEBEx Sexual Harassment Training provided by Mind SquadHR.

* Expiration Date: Training Must Be for dates prior to June 30, 2019
Welcome New Members Continued

Timothy A. Stalker - Financial Partners of Upstate NY
359-6580
6079 Webster Rd., Orchard Park, NY 14127
www.financialpartnersofupstatenewyork.com/team/timothy-stalker

Financial Services
My objective is to provide families and business owners with assistance in building towards their financial freedom while protecting against personal and financial loss. Over the past 35 years, I have acquired the skills, knowledge and experience required to help my clients reach their established goals.

Victoria’s Pearls on the Halfshell, Inc.
Victoria Tiebor  598-2515
4198 LeFort Rd., Strykersville, NY 14145
www.facebook.com/groups/749873118529582/

Jewelers & Jewelry
Hello all! I have exciting news to share with you! I am offering real Pearl Oysters to everyone! You pick an oyster; I open the oyster live to reveal your pearl! It can be any color or size! It is fun, addictive and affordable. See me at local fairs, festivals, private home parties and shows and you can also see me on live Facebook Parties too!

KUDOS TO…

…Ricky Braun, admissions manager with Bryant & Stratton College, honored by Business First at the 2018 Elite Sales & Marketing Awards.

…John Notaro, M.D., medical director and primary care physician with Buffalo Medical Group, honored by Business First at the inaugural Excellence in Health Care Awards.

…Danny’s, who won “Best Buffalo Style” at the 2019 Buffalo Soup Fest. Their winning recipes included Beef on Weck Soup, Spicy Buffalo Chicken Wing Soup and Pizza Soup.

…David J. Nasca, president and CEO of Evans Bank, N.A., chosen as Executive of the Year by Business First at the 2018 Elite Sales & Marketing Awards.

…Bradley Hall, appointed chief executive officer at Eye Care & Vision Associates.

…Howard Hanna’s Top Agents for 2018. Chamber members include Platinum Award Winner Nancy M. Barry; Gold Award Winner Douglas J. McFarland; and Silver Award Winner Susan M. Hogenkamp.

…Kathleen Grisanti, M.D., president of Pediatric & Adolescent Urgent Care of WNY, honored by Business First at the inaugural Excellence in Health Care Awards.

…Tanya Perri, vice president of nursing at People Inc., honored by Business First at the inaugural Excellence in Health Care Awards.


By now you should have just received one of the most valuable resources available to members - your annual Business Directory. We hope you will keep it handy and refer to it whenever you are looking to make a connection.

As a member, your business is also promoted on the Chamber’s website. Check out our online Business Directory at www.OrchardParkChamber.org/business-directory/. If you ever need to update your information, please call us at 662-3366 or email opcc@OrchardParkChamber.org.

Together lets strengthen our business community by supporting fellow Chamber members!
Southern Italy & Sicily
September 16-27, 2019

Join us for a . . . .
Special Travel Presentation
Monday, March 4th
5:30 p.m. in the Chamber Office

EXECUTIVE COMMITTEE
Aldo Canestrari . . . President
Cathleen Grosso-Rusert . . President-Elect
Doug Bradley . . Vice-President
Paul Voytovich . . . Treasurer
Donald Lorentz . . . Executive Director
Colleen Baker . . . Associate Director

BOARD OF DIRECTORS
Nicholas Bond . . . Southtowns Family YMCA
Chris Bossert . . . Rane Property Mgmt./Clifton Heights
Doug Bradley . . clevermethod
Aldo Canestrari . . Canestrari Agency
Mimi DeLacy . . . DeLacy Ford
David Even . . . W.G. Arthur Company
Cathleen Grosso-Rusert . . . Sonitrol Security Systems
Chris Holland . . . Buffalo Bills, Inc.
Clair (Terry) Montroy . . Clair A. Montroy III Attorney
Nancy Reynolds . . . Envision Real Estate
Tom Sulski, Jr . . . Tops Markets/Orchard Fresh
Victoria Tiebor . . . Victoria’s Pearls on the Halfshell Inc.
Paul Voytovich . . . Voytovich Financial LLC
Dale Wopperer . . . Village Togs

To register for a Chamber event, call us at 662-3366 or email opcc@OrchardParkChamber.org.
Check out EverythingOP.com for an up to date listing of Community Events.

See Event Flier Inside!