Rider Frames & Gallery

Rider Frames and Gallery Online Shopping!
Rider Frames and Gallery would like to introduce you to a new service available at RiderFramesandGallery.com. They have updated their site to include a print on demand shopping gallery.

Here’s how it works. Browse artwork in several categories: Abstract, Landscape and Botanical. Select horizontal or vertical orientation and choose a size. Email them your choices and they will contact you for payment and shipping information. Artwork can be printed on canvas, paper or acrylic. Oversize prints are available. Artwork will ship directly to you in 2 to 4 weeks.

This service makes it possible to shop for artwork in the comfort of your home. In addition, you can modify the size and crop any piece to make it fit your home. They believe this will give shoppers more flexibility, yet have a connection to shopping local. They also have the expertise of their design staff to assist in purchases.

Contact them for more information!! Call: 716-662-5949. Email questions to: info@riderframesandgallery.com.

Tall Girls Design

Pam Perkins and Debbie Oberg first saw eye to eye as partners in 2002 and the rest is…well, a tall story of true success. Today, as the creative team at Tall Girls Design, they provide about 12 feet of creative force yielding unlimited heights in marketing results for their clients. Their strong, creative thinking will capture the essence of your message in results-driven print and electronic marketing materials that will contribute to the growth of your business. Tall Girls Design will partner with you to create successful tools that maximize the results for every dollar you spend.

100% women owned, Tall Girls Design is a New York State Certified Women’s Business Enterprise (WBE) working closely with WNY businesses and non profit organizations.

As they say, “Good design moves you…and your business”. Let Tall Girls Design bring their creative focus to your next project. Check out their portfolio at www.tallgirlsdesign.com or call them at 716-667-9116.
The Chamber extends a warm welcome to our newest members.

**Araypa Factory LLC**
Chris Bossert  Monica Perez-Bossert  348-4178
2861 Southwestern Blvd., Orchard Park, NY 14127
www.araypafactory.com

**Distributors • Food Brokers**
Araypa Factory will be your Farm to Table provider of superior Latin Foods such as arepas and empanadas, among others. Araypa Factory will initially be serving schools and institutions, with retail outlets on the near horizon. All are made with NY based ingredients, and many are gluten free!

**Be Their Voice**
January Vaughn  868-9399
16 Weigand St., West Seneca, NY 14224
www.betheirvoicerescue.org

**Pet Services & Supplies**
Our mission is to provide a safe place where rescued animals will no longer be abandoned, abused or euthanized. Every animal deserves a chance to be loved. We will work together to educate the communities about “Bully Breeds” so they get a chance to enjoy the life they deserve. Always adopt a shelter dog, for they have no voice to tell you how scared they are!

**Kitchen Tune-Up**
Karen Hall  226-4337
5889 Brown Hill Rd., Springville, NY 14141
www.kitchentuneup.com

**Cabinetry • Home Improvements**
Kitchen Tune-Up specializes in 1-5 day kitchen updates. Ask us about 1 Day Wood Restoration, cabinet refacing & redooring, custom cabinets + design, kitchen organizers and accessories, roll-out trays, custom closets, garage cabinets, and much more.

**Renewal by Andersen of WNY**
Christine Salamone  585-458-1220
80 Newbury St., Rochester, NY 14613
www.renewalbyandersen.com

**Home Improvements**
At Renewal by Andersen, we know that windows are an investment and we want to make sure you get the most out of your investment. Every window we install is custom made for your home. We offer 7 different window styles that are sure to give your home an upgraded look. Call our team today and let us help you upgrade your view!

**Sit n’ Stay Pet Services, Inc.**
Kim Sauer  822-3287
2881 Southwestern Blvd., Orchard Park, NY 14127
www.sitnstaypetservices.com

**Pet Services & Supplies**
Sit n’ Stay is your one stop for all of your pet care needs. We focus on three main areas of pet care including pet sitting/walking, pet first aid, and dog training. Whether you are interested in one of our services or just want a place for your puppy to get socialized, Sit n’ Stay is the perfect place for you and your pet!

**That Damn Dog!**
Thomas Purcell  523-3303
3714 Shearman Rd., Perry, NY 14530

**Pet Services & Supplies**
Thomas P Purcell, owner of “That Damn Dog” training service for Pet behavior problems and author of “The Art of the Dog” a training guide, is looking forward to expanding his talents to the Orchard Park and South Town areas. He can be reached by phone (716)523-3303 or e-mail, t.purcell143@gmail.com.
The Key and Inside Story on Getting from where you are to where you want to be in the Business of Selling.

In this 57 minute workshop, participants will have a chance to get a glimpse at subconscious beliefs that may be holding them hostage and preventing them from producing peak results.

“No one ever out-produces their concept of self.”

It’s my mission to provide program participants the tools to rapidly drive self-limiting beliefs to the surface, where in the light of day, they can be seen for what they are, and gently released. The ability to uncover and dismantle self-limiting beliefs is of paramount importance in getting from where you are to where you want to be in the shortest amount of time.

Tuesday, November 5th
Noon - 1 p.m. at Chamber Office
$15/person - Lunch is included
Call 662-3366 to reserve your seat.

Presented By:
Bill Knoche
Less Talk Selling
DATE: October 30, 2019  
ATTN: Valued Orchard Park Chamber Members  
FROM: FJM & Associates of Buffalo, Inc.  
RE: 2020 Health Insurance Renewal

Health Insurance Open Enrollment for 2020 is rapidly approaching and it is time to schedule your Annual Renewal Review.

Depending on what plan you have nearly all of the Major Carriers have filed increases and or plan changes for 2020, which makes it extremely important that you have a thorough understanding of all of your options.

As your Broker for Health Insurance and related products, FJM & Associates of Buffalo, Inc. has diligently researched all of the top carriers in the WNY area and is prepared to assist you in navigating this complicated and often confusing landscape during personalized one-on-one sessions at the Chamber Office located at 6524 E. Quaker St., Orchard Park, NY 14127.

Our Scheduled Dates for 2019 are as follows:

Wednesday – November 6th  
Thursday – November 7th  
(Between the hours of 9:00am & 4:00pm)

Due to the personal nature of these meetings, we are working by Appointment Only on these days and we ask you to please refer to the following when scheduling your meeting:

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<tr>
<th>INDIVIDUALS</th>
<th>EMPLOYER GROUPS</th>
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<tr>
<td>REP:</td>
<td>REP:</td>
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<tr>
<td>Paul Moley</td>
<td>Melissa Moley</td>
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<td>CONTACT:</td>
<td>CONTACT:</td>
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<td>Dawn at the Chamber</td>
<td>FJM &amp; Associates</td>
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<tr>
<td>PHONE:</td>
<td>PHONE:</td>
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<tr>
<td>(716) 662-3366</td>
<td>(716) 932-7004 ext. 101</td>
</tr>
</tbody>
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Also, based on your status as listed above, please feel free to contact Paul @ (716) 983-5356 or Melissa @ (716) 932-7004 ext. 101 any time prior to your appointment if you have questions or need additional information.

We look forward to meeting with you and helping to guide you through your 2020 Health Insurance Renewal.

Best Regards,

Paul Moley  
President

Melissa Moley  
Vice President / Employee Benefits Coordinator
Combating Sexual Harassment in the Workplace – NYS Law
Compliance date: 10/9/2019
New hires should be trained as soon as possible

As you may know, all employees in NYS are required to receive training to prevent sexual harassment in the workplace. Many of you have participated in our sessions and have asked about training new hires or your employees who have not had the opportunity to attend one of our previous sessions. Maybe you were not able to participate at all! We understand the issue of trying to run your businesses while scheduling your employees for training.

In our effort to support our businesses and community, we are again partnering with Gail Orffeo from Human Resources Simplified and offering the following schedule for your convenience:

**Date:** November 13th, 8:30 a.m., 3:30 p.m., 5:00 p.m.

**Date:** December 11th, 8:30 a.m., 3:30 p.m., 5:00 p.m.

**Where:** Orchard Park Chamber of Commerce Building

**Cost:** $25.00, reduced fee for Orchard Park Chamber Members

$35.00 for non-members

Each session is approximately 45 minutes.

Based on demand, we will continue offering these critical training sessions on the 2nd Wednesday of each month at the same times.

Please contact Gail Orffeo @ 440-0020 to schedule this mandatory training session for you and/or your employees.
TWO INCREDIBLE TRIPS!

Orchard Park Chamber of Commerce in partnership with AAA Orchard Park presents…

National Parks of America
August 22 – September 2, 2020

YOU’RE INVITED TO A SPECIAL TRAVEL PRESENTATION

featuring Scottsdale, Lake Powell, Grand Canyon, Zion, Bryce Canyon, Salt Lake City, Jackson Hole, Grand Teton & Yellowstone National Parks, Old Faithful, Sheridan, Bighorn Mountains, Crazy Horse Memorial, Mount Rushmore

Book Now & Save $200
Per Person

Orchard Park Chamber of Commerce in partnership with AAA Orchard Park presents…

Greece Island Hopper
September 25 – October 5, 2020

YOU’RE INVITED TO A SPECIAL TRAVEL PRESENTATION

Athens, Taverna Dinner Show, Acropolis, Mykonos, Santorini Island Tour, Ancient Akrotiri, Oia

Book by Mar 20, 2020 & Save $100
Per Person

SIGN UP TODAY!!!

GREECE ISLAND HOPPER SPECIAL TRAVEL PRESENTATION
WEDNESDAY, NOVEMBER 20, 2019
TIME 3:00 PM
Orchard Park Chamber of Commerce
6524 E Quaker St, Orchard Park, NY 14127
Please RSVP (716)362-7752
gateway.memberchoicevacations.com/link/970671

NATIONAL PARKS OF AMERICA SPECIAL TRAVEL PRESENTATION
THURSDAY, NOVEMBER 21, 2019
TIME 10:00 AM
Orchard Park Chamber of Commerce
6524 E Quaker St, Orchard Park, NY 14127
Please RSVP (716)362-7709
gateway.memberchoicevacations.com/link/999618
After Hours Mixer

Networking at its Best . . .

Tuesday, December 3rd, 5:30 – 7:30 p.m.

Lake Shore Savings Bank
3111 Union Rd., Orchard Park

Please RSVP in Advance

Call 662-3366 or email
October, 2019

To All Orchard Park Boosters,

Another year has passed us by and soon wreaths adorned with twinkling lights and bright red bows will hang from the decorative lampposts in the Village. The display has become synonymous with Christmas in Orchard Park enhancing the business district and transforming the heart of our community into a winter wonderland for all to enjoy.

Community donations are needed to underwrite the ever-increasing costs of greens, wire, lights and ribbon for the wreaths, as well as to illuminate the star that shines brightly from atop the water tower throughout the Christmas season. The Holiday Committee invites your family, business or organization to consider a sponsorship of this holiday display.

- A donation of $40 will sponsor a Single Wreath;
- A donation of $75 will sponsor a Double Wreath;
- A donation of $100 will sponsor the Star.

Donations in any amount are welcomed, and the names of all donors and sponsors will be published, acknowledging the community-wide support of this program. Please make checks payable to the Orchard Park Holiday Fund and mail to the address below.

Mark your calendars and join us for the popular “Holiday in the Park” on Saturday, December 7th from 4 p.m. to 7 p.m. Come one, come all and enjoy a parade at 4 p.m. starting at the Orchard Park Middle School through the center of town and concluding at Jack & Gray Kids. Food Trucks and Local Restaurants will be serving refreshments. There will be plenty of entertainment including a Tuba Xmas, Mel’s Holiday Showcase and Mary Alice’s Dance Studio. Activities include face painting, horse & carriage rides and Santa & Mrs. Claus, too.

The Orchard Park Holiday Committee appreciates your support of this long-standing community tradition. May the closeness of friends and the comfort of home renew your spirits this Holiday Season!

Sincerely,

The Orchard Park Holiday Committee

6524 East Quaker Street, Orchard Park, NY 14127
Phone 716-662-3366
Park Parsons is a group of local pastors helping the community. The food donated will be distributed to food cupboards and soup kitchens in the area.

Sponsored by...

Orchard Park Chamber of Commerce
and
Park Parsons

Please bring your non-perishable food donation to the
Orchard Park Chamber of Commerce

6524 East Quaker Street, Orchard Park, NY 14127

Park Parsons is a group of local pastors helping the community. The food donated will be distributed to food cupboards and soup kitchens in the area.
DON’T PUT YOUR COMPANY AND PEOPLE AT RISK
LEARN WHAT’S AT STAKE & HOW TO PREPARE

Attend Our Insurance & Security Seminar

Wednesday, November 13, 2019 | 8:30 - 9:30 am
The Saturn Club*, 977 Delaware Ave, Buffalo, NY 14209

Do you know if you are protected? Do you know what’s at stake if you are not properly protected? Are you prepared if an attack occurs?

Businesses have a responsibility to maintain a reasonable safety and security posture. Assets or resources could be damaged or stolen. Confidential business or client information could be compromised. The negative impact of incidents, either internal or external have costs you’re your insurance may not cover.

You’ll want to join us November 13, 2019 at 8:30am, as insurance coverage experts and security experts present updated trends and statistics from security incidents that can affect you including theft, robbery, cyber security breach, workplace violence and active shooter incidents.

Topics to be Presented:

• Cost of security incident (cyber breach, workplace violence, reputation)
• Liability – what your policy will cover and what it will not
• Business Interruption – delay in your ability to generate revenue
• Best Coverage options
• How to prepare: recommendations and policy review

* Saturn Club dress code in effect.

Presenting Companies:

Register online with EventBrite

Questions?
Please contact Mike Anderson with questions about this event. 
email: manderson@witkinscott.com 
phone: 716.277.0505
Welcome New Members Continued

Winterhalter Wealth Management Inc.
Wells Fargo Advisors Financial Network
Timothy Winterhalter, President  716-539-4220
240 Redtail Rd., Ste. 14, Orchard Park, NY 14127
www.winterhalterwm.com

Financial Advisors • Investments Management • Insurance
Winterhalter Wealth Management’s mission is to provide objective and timely financial advice and guidance with the highest level professional service. His team believes integrity and trust are critical to successful client relationships and is dedicated to maintaining those values while working together with you to develop a comprehensive wealth management plan. Email timothy@winterhalterwm.com.

Investment products and services are offered through Wells Fargo Advisors Financial Network, LLC (WFAFN), Member SIPC. Winterhalter Wealth Management is a separate entity from WFAFN.

Important Health Insurance Notice

Open enrollment is now underway for 2020. Depending on what plan you have, nearly all of the major carriers have filed increases and or plan changes for next year. We understand the difficulties that this expense can cause. The Chamber is pleased to offer our members a broad range of employee benefits to help keep costs down while ensuring that you get the best coverage possible.

Our licensed health insurance partner, FJM & Associates of Buffalo, is here to help you with your insurance benefits. Enrollment information for current employer groups or individuals must be received by December 1st to be effective January 1st. Any new employer groups or individuals must also be completed by December 1st to ensure there is enough time for processing. For more information, please call us at 662-3366.

Kudos To...

...Jodie Wysocki on the opening of her new boutique, Apricot Lane.

...Bank on Buffalo’s president Martin Griffith, Buffalo Bills chief administrative officer David Wheat, Lake Shore Savings Bank’s president and CEO Daniel Reininga and Towne BMW’s center operator/general manager Daniel Downing, all named honorees to the 2019 C-Level Executives by Business First.

...Elizabeth Agnello, founding director of Brave Little Fighters Foundation and Callie Johnson, executive vp of marketing and communications with the Girl Scouts of WNY, recognized by Business First in the 2019 40 Under 40 program.

...Shana Stegner, who recently earned her SIOR designation from the Society of Industrial and Office Realtors. Shana is managing director with CBRE|Buffalo.

...Chef’s Restaurant, Danny’s Restaurant, Ilio DiPaolo’s Restaurant, J.P. Fitzgerallds, LongHorn Steakhouse, Mangia Ristorante & Caffe and Ted’s Hot Dogs who were all named in the Favorite 100 Restaurants listing by Business First’s reader survey.

...Krista Hammer, owner of Double Talk Bilingual Speech Therapy Services, on her grand opening of her new facility at 240 Redtail Road.

...FJM Associates of Buffalo Inc. on the launching of their new business. Together they have decades of experience in the insurance and employee benefit industry.

...Julie Bastian, Esq., who recently joined the Horton Law PLLC firm.

...Michelle Pusatier, owner of STRETCH Beyond Massage, on her grand opening of her new facility at 3395 Orchard Park Road.

...Officer James Mazur, promoted to the rank of detective with the Town of Orchard Park Police Department.

...Timothy Winterhalter, president of Winterhalter Wealth Management, on his grand opening of his new facility at 240 Redtail Road.
EXECUTIVE COMMITTEE
Aldo Canestrari . . . President
Clair (Terry) Montroy . . . President-Elect
Doug Bradley . . . Vice-President
Paul Voytovich . . . Treasurer
Donald Lorentz . . . Executive Director
Colleen Baker . . . Associate Director

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Doug Bradley . . . clevermethod
Aldo Canestrari . . . Canestrari Agency
Mimi DeLacy . . . DeLacy Ford
David Even . . . W.G. Arthur Company
Chris Holland . . . Buffalo Bills, Inc.
Clair (Terry) Montroy . . . Clair A. Montroy III Attorney
Nancy Reynolds . . . Envision Real Estate
Tom Sulski, Jr . . . Tops Markets/Orchard Fresh
Victoria Tiebor . . . Victoria’s Pearls on the Halfshell Inc.
Paul Voytovich . . . Voytovich Financial LLC
Dale Wopperer . . . Village Togs

The workplace is always changing. People are changing jobs. Companies merge, change names or move. Change is good. But we want to make sure we have the most up to date information for our members. With our annual Business Directory going to print soon, having an accurate listing allows more people to find you.

Check your online listing at http://www.orchardparkchamber.org/business-directory/. If you have an update, please call the office at 662-3366 or email us at opcc@OrchardParkChamber.org.

Thank You!

For more information, call the Chamber at 662-3366 or email opcc@OrchardParkChamber.org.

LUNCH & LEARN
meet. eat. discover.

Tuesday, November 5th
Noon - 1 p.m. at Chamber Office
$15/person - Lunch is included

The key and inside story on getting from where you are to where you want to be in the Business of Selling.

Presented By:
Bill Knoche

Call 662-3366 to reserve your seat.